



Supplying Frames For You To Sell On.

These are the confirmed prices to you for the traditional picture frames I can supply you with. These are based on the normal sizes of canvas that Paint and Sip organisers use, though I can make any size of frame that you require.

The moulding strip is made of pine, and frames will be available in black or white. I will do unfinished wood later to allow your customers to paint their frames in their own colours. I will be supplying traditional frames and floating frames.

You might have the sample sections for the traditional frames and the dimensions are 30mm wide x 16mm deep overall and the rebate is 11mm deep by 7mm wide – the 7mm being the lip that is over the edges of the canvas. If you don't have the sample chevrons, let me know and I will send you some. I will cover the floating frame sizes later in this letter.

A word on the term "Rough Imperial". If you are using canvases sized in inches, then the prices apply as below. BUT, I will need to send you additional templates as the sizes stated below do not convert exactly. For instance a 16" x 20" canvas converts to 406mm x 508mm and not 400mm x 500mm.

Prices For Traditional Frames

| Size | Rough Imperial | Cost To You | Possible Sales Price | My Etsy Price |
|------------------|----------------|-------------|----------------------|---------------|
| 20cm x 30cm (A4) | 8" x 12" | £6.51 | £10.00 - £12.00 | £14.95 |
| 30cm x 40cm (A3) | 12" x 16" | £9.12 | £15.00 - £16.00 | £18.95 |
| 40cm x 40cm | 16" x 16" | £10.42 | £15.00 - £17.00 | £19.95 |
| 40cm x 50cm | 16" x 20" | £11.73 | £16.00 - £19.00 | £21.95 |
| 40cm x 60cm (A2) | 16" x 24" | £13.03 | £18.00 - £20.00 | £22.95 |
| 50cm x 60cm | 20" x 24" | £14.70 | £20.00 - £23.00 | £25.95 |
| 80cm x 40cm | 32" x 16" | £29.00 | £40.00 - £49.00 | £51.95 |
| 80cm x 60cm | 32" x 24" | £33.90 | £45.00 - £55.00 | £55.95 |

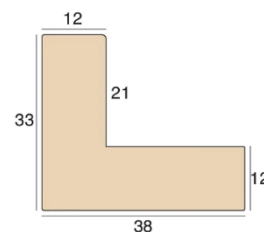
I think that selling near the upper price will future proof, for a while, any price costs that I might have to pass on over the next year as a result of materials price increases.

Fixing Frames To Canvas.

Your customers could use a glue gun to fit the canvas in the frame, or they could use spring fixings. I can provide 2 spring fixings per frame at no cost. They will be supplied loose as fitting them could result in damage to the surface of other frames when being shipped. I can fit them but there would be a charge of £2.00 per frame – it's not the cost of the fixings, but the length of time it takes to fit them. I will fit the fixings to your demonstration frames. The assembled frames and canvas can be attached to a wall using 3M Command strips (not included).

Prices For Floating Frames

I wasn't going to do floating frames, but have had some requests for them. So, here are the prices. The floating frame profile is as shown right. Floating frames will be available in either black or white. I will be able to do plain unfinished wood that your customers can paint if there is a demand.



| Size | Cost | Possible Sales Price | My Etsy Price | Typical ETSY Price |
|------------------|--------|----------------------|---------------|--------------------|
| 20cm x 30cm (A4) | £13.10 | £18.00 - £20.00 | £24.00 | £28.00 |
| 30cm x 40cm (A3) | £16.60 | £22.00 - £24.00 | £30.00 | £34.00 |
| 40cm x 40cm | £18.95 | £24.00 - £28.00 | £33.00 | £38.00 |
| 40cm x 50cm | £21.45 | £28.00 - £30.00 | £36.00 | £42.00 |
| 40cm x 60cm (A2) | £23.95 | £30.00 - £32.00 | £39.00 | £44.00 |
| 50cm x 60cm | £27.90 | £34.00 - £36.00 | £41.00 | £48.00 |
| 80cm x 60cm | £37.50 | £45.00 - £48.00 | £56.00 | £66.00 |

I can also do frames to your own specifications if you wish as part of a business agreement. By own specifications I mean different profiles and/or colours.

Delivery Costs

There is no minimum order quantity.

Prices exclude packaging and delivery costs, and these will be charged in full. As an example, to send 30no x 40cm x 50cm traditional frames from me to Edinburgh would be about £35.00 including insurance and delivery to your door, floating frames probably wouldn't be much more. The cost of shipping is based on the size of the box that is shipped, as the cost will be calculated on "Volumetric" weight rather than actual weight, after all, most of the volume of a box of frames will be fresh air.

I can help offset your delivery costs though by supplying an extra frame(s) free depending on the quantity bought.

I will provide some more corner chevrons so that your customers can pop them on their canvasses during the event to see how their artwork looks framed.